

Sage Inventory Advisor Basics

Sage 100C and Sage 300C



1. What is Sage Inventory Advisor Basics?

Sage Inventory Advisor Basics is a cloud based inventory planning application that helps companies reduce excess inventory and free working capital while minimizing stockouts and increasing revenue.

2. How can Sage Inventory Advisor Basics help a customer with their inventory?

The service provides visibility into inventory and optimizes replenishment recommendations. Dashboards provide users with rapid access to items requiring remedial action. The service is easy and quick to implement and can be accessed anytime from anywhere.

3. With which products and versions does Sage Inventory Advisor Basics integrate?

Sage Inventory Advisor Basics integrates with Sage 100c and Sage 300c Advanced and Complete products. Customers must be on Gold or Platinum Sage Business Care.

4. How much inventory can a customer have licensed under Sage Inventory Advisor Basics?

Customers on Gold Sage Business Care can license up to \$5M in inventory. Customers on Platinum Sage Business Care can license more than \$5M in inventory.

5. What does Sage Inventory Advisor Basics cost?

There is no cost for Sage Inventory Advisor Basics to customers on Sage 100c and Sage 300c Advanced and Complete products with Gold or Platinum Sage Business Care.

6. Can customers using Sage 100 and Sage 300 use Sage Inventory Advisor Basics?

No. Only customers on Sage 100c or Sage 300c Advanced and Complete products with Gold or Platinum Sage Business Care can use Sage Inventory Advisor Basics.

7. Why should customers trust that Sage understands the inventory issues they have on a daily basis?

Sage Inventory Advisor Basics is backed by the same team that brought us Sage Inventory Advisor – Netstock. This team has over 36 years of experience in the inventory software industry and has proven customer success stories.

8. How will existing customers be notified that they now have access to Sage Inventory Advisor Basics?

An announcement is being sent out to all customers introducing them to Sage Inventory Advisor Basics. This announcement introduces Sage Inventory Advisor Basics and includes a demonstration video. The announcement also provides the following email SIAb@Sage.com which goes to Netstock as the “Contact Me” link in the video for customers that prefer to email questions.

9. How is Sage Inventory Advisor Basics different from Sage Inventory Advisor?

Sage Inventory Advisor Basics has the basic functionality of Sage Inventory Advisor Premium with the following capabilities removed: Support for bill of materials, central warehouse consolidation, and importing order forecasts to the accounting solution. The chart the follows compares these solutions.

Customer requirements	Sage Inventory Advisor Basics	Sage Inventory Advisor
Can benefit from reducing time currently spent on spreadsheets	✓	✓
Seek to reduce stock outs	✓	✓
Seek to reduce excess inventory	✓	✓
Need more accurate forecasts	✓	✓
Experience long purchase lead times	✓	✓
Have one or multi-locations	✓	✓
Support manufacturing for product purchases	X	✓
Use bill of materials for inventory planning	X	✓
Use a centralized warehouse / buy centrally on behalf of other warehouses	X	✓
Calculate orders for container shipment	X	✓
Require advanced forecasting	X	✓
Indicate multinational currencies by location (for environments where warehouses are in different countries and different currencies)	X	✓
Export purchase recommendations to CSV	✓	✓
Export to Sage 100C, 300C, 100, 300 with a compatible purchase order file format	✓	✓
Analyze inventory performance by classifications and by location	✓	✓
Require inventory analysis/metrics by department or region	X	✓
Calculate safety stock to cover risks for late supplier delivery and under estimating demand	Basic	Advanced

10. How will customers benefit from using Sage Inventory Advisor Basics?

Customers that use Sage Inventory Advisor Basics are likely to see the following improvements in their management of inventory.

- Reductions in excess inventory by up to 10%-25%, reductions in working capital, and improvements cash flow.

- Improved fill rates by up to 2%-10%, stock-out minimization, and increased sales.
- Significant reductions in the time spent on planning, forecasting, and ordering.
- Better inventory visibility, including early warnings of items needing replenishment.
- Business growth fueled by ensuring the right inventory is in the right place at the right time.

11. How does Sage Inventory Advisor Basics integrate with Sage 100c?

Sage 100c and Sage 300c create and monitor inventory transactions while Sage Inventory Advisor Basics analyzes these transactions and recommends decisions. Examples include:

Sage 100c and Sage 300c	Sage Inventory Advisor Basics
Creates and monitors inventory transactions.	Analyzes your inventory transactions and recommends the next best decisions.
Creates purchase orders and reports on purchase status	Forecasts stock demands using sales data.
Tracks receiving stock.	Rapidly identifies what to order and how much.
Counts physical stock	Identifies when to expedite orders on suppliers to prevent stock-outs.
Tracks, picks, and packs shipments to customers.	Recommends what inventory to reduce.

12. If customers or partners have questions about using Sage Inventory Advisor Basics who do they contact?

Customers should email SIAb@sage.com